Usability:

* Business Case
  + Create ability to pass back and forth
  + Allow edit of certain fields on summary page after approval without affecting dates
    - For example, remove criteria for Estimated Completion and make read only after Approval
  + Auto populate competitors within 1000 feet
  + Create an actuals view that shows: cost, buildings, passings, and penetration
    - Compare actuals to projected on view?
* Approval/Post Approval
  + Develop a sequence for sign off from various organizations before approval
    - Construction, Design, Finance etc. (see Excel approval\_sequence)
  + Approval email – pdf with summary and maps/images
  + Add capital - need to be approved by certain people and create a CAR Addendum
  + Add businesses
* User Permissions
  + Create more “view only” style permissions
* Tables
  + Created a way to add/edit in the table (j**sGrid**)
* Leadership
  + Create specific queues for differing levels
    - Manager = submitted for review
    - Leader = submitted for approval
  + Allow leadership to see “view only” business cases across the region
  + Delete approved build should flow to Chris’s queue for approval
* Deal In Hand
  + Automate SF hit to pull in opportunity information
* Files
  + Thumbnail for images
  + Copy/Paste images to upload
  + Compress file size
  + Greenfield should require developer plan
* ROE
  + Create engagements with information from database and allow user to edit before generating
* Reporting
  + Front Page
    - List of all the validations that have gone wrong - can submit - forced explanations?
    - Exception reporting for above
* Buildings
  + Run a Google search and create algorithm to verify those that show up at “Out”
* Businesses
  + Run a Google search and create algorithm to verify those that show up at “Out”
* Notes
  + Automate emails when note is created (trigger)
  + Utilize notes for approval sequence?

Smartbuild/Clusters

* Use miBuilds to retrieve clusters and then take them to Spectrum (could create BC after editing)
* Use miBuilds to view cluster effectiveness
* Can we utilize the MDU list to create SmartBuilds based of in-progress MDU builds?

Construction:

* Communicate with construction tools to create a job, or pass along the necessary information
* Update JT if builds is canceled

Finance

* Pull in build costs to date and update the business case actuals

Adding GeoSpatial information for Greenfields. (MDU's and SFU?)

Option 1) Tie # of buildings and such via the GeoSpatial to get calcuations

Option 2) Tie it by square foot to figure out the # of passings for commerical or resi

* In the Greenfield Cornerstone document - automate by zip code
* Think about retail, commerical and warehouse separately

Demand Score:

* # of opps last 12 months / # of businesses
* # of opps / # of biz